



***Needs. Science. Trust.***

AOP Orphan Ltd  
Member of the AOP Health Group  
Colmore Plaza, 20 Colmore Circus Queensway  
Birmingham, B4 6AT, United Kingdom

## **Methodology Note on the Transfers of Value (ToV) to UK Health Professionals (HCP), Other Relevant Decision Makers (ORDM), Healthcare Organisations (HCO) and to Patient Associations.**

### **1. Introduction:**

In accordance with the requirements of the Association of the British Pharmaceutical Industry (ABPI) 2024 Code of Practice for the Pharmaceutical Industry, AOP Orphan Ltd (AOP), part of the AOP-Health Group, has publicly disclosed certain transfers of value made directly or indirectly to health professionals (HCPs), other relevant decision makers (ORDMs) and healthcare organisations (HCOs) in the UK.

This note summarises the methodologies used by AOP in preparing these ToV disclosures.

### **2. Definitions:**

#### **Transfer of Value (ToV)**

A direct or indirect payment, whether in cash, in kind, or otherwise, made, whether for promotional purposes or otherwise, in connection with the development or sale of medicines.

#### **Healthcare Professional (HCP)**

Includes any member of the medical, pharmacy or nursing profession and any other person who in the course of their professional activities may administer, prescribe, purchase, recommend or supply a medicine.

An other relevant decision maker (ORDM) means a person who could influence in any way the administration, consumption, prescription, purchase, recommendation, sale, supply or use of any medicine but who is not a health professional.

#### **Healthcare Organisation (HCO)**

Any healthcare, medical or scientific association or organisation such as a hospital, clinic, foundation, university, or other teaching institution or learned society whose business address, place of incorporation or primary place of operation is in Europe or an organisation through which one or more HCPs or other relevant decision makers provide services.

## **Patient Association**

An organisation set up to support patients with a specific medical condition, typically providing education about their condition and the treatments available, and offering personal support in various ways. AOP has no direct patient contact other than when a representative of a Patient Association, acting in that capacity and engaging with AOP on a professional basis, may or may not themselves be a patient. Any such engagement and ToV is managed through the Medical Affairs department. Transfers of value to Patient Associations are published separately from HCP/HCO listings and available via a link on the AOP UK website.

## **Donations and grants**

For the purposes of this disclosure, AOP has collectively defined donations and grants as providing funds, benefits-in-kind or services freely given for the purpose of supporting healthcare, scientific research or education, with no consequent obligation on the recipient organisation or individual to provide goods or services to the benefit of AOP in return.

## **Sponsorship**

Sponsorship is defined as a contribution, financial or otherwise, in whole or in part provided by or on behalf of AOP, towards an activity (including an event/meeting or material) performed, organised, created etc by a healthcare organisation, patient organisation or other independent organisation.

### **3. ToVs Included in this disclosure:**

Donations and grants provided to HCOs, institutions, and other organisations.

Sponsorship, including contributions to costs related to events/meetings paid to HCOs or to organisations managing events on their behalf.

Support of attendance by HCPs and ORDMs at events/meetings whether paid directly, indirectly or via another party. This may include registration fees, travel and hotel costs and necessary and appropriate subsistence as detailed in the individual contracts for such events.

### **4. Data collection methodology:**

ToVs made to HCPs/HCOs and Patient Associations during each calendar year (1st January to the 31st of December of each year) are recorded by the by AOP's Medical and Commercial



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departments, and collated and verified against the associated individual contracts by the Medical Affairs Dept.

ToVs payments (be it direct or indirect) will be disclosed according to the date the transaction was paid.

European activities that are in scope of the ABPI code have been included in disclosure.

### **5. Consent and legitimate interest:**

Consent to disclose these transfers of value have been obtained on an individual activity basis through signed Consultancy or Sponsorship agreements.

Where individual HCP recipients of transfers of value cannot be identified for legal reasons, the amount attributable to such transfers have been disclosed on an aggregate basis related to their relevant HCO.

Should an HCP/ORDM wish to “opt out” of disclosure on an identifiable basis at a later date, they should follow the specific instructions in the consent form and contact the Company via [medinfo.uk@aop-health.com](mailto:medinfo.uk@aop-health.com)

### **6. Dates used for disclosure:**

Disclosed payments relate to transfers of value where the payment transaction was completed in the specific year noted on the disclosure sheet relating to that year. Any transfers of value relating to activity that spans two or more calendar years are disclosed in the year the transfer of value is completed.

### **7. Financial data:**

All transfers of value are disclosed in Great British Pounds (£). Where a payment was fulfilled in Euros (€), the value was converted into Great British Pounds based on the exchange rate at the time of payment.

ToVs relating to service-related honoraria (eg individual consultancy or attendance at an Advisory Board) are where applicable disclosed exclusive of any VAT.

ToVs relating to hospitality and expenses (including meeting registration fees, accommodation and travel) are declared gross (e.g. ticket face value) and therefore include VAT where applicable.



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Date of preparation: October 2024